



Climb to new heights

BANFF, ALBERTA CANADA



be recognized THANKS FROM TASC

Thank you for helping to make TASC the nation's number one privately-held, third-party benefits administrator.

Our continued focus on excellence means we never stop improving our processes and technology. We strive to provide right-touch service to our customers and to consistently bring innovative services to the market.

With excellence as our guide, we are also diligent about developing cutting-edge strategies to help and serve you, our Distributors. You are crucial to what we do. And we know you work hard to win Clients and to maintain their confidence and loyalty through the years. Together, we help foster peace of mind for our Clients because we deliver diverse services that are vital, reliable, a good value, and that work well together.

To show appreciation for all you do, we offer a one-of-a-kind, industry-exclusive incentive and recognition program. It rewards you with unrivaled perks, from gifts and cash to special memberships and luxurious trips. We are proud to offer you these incentives. Doing so is our way of saying "thank you" for all you do to promote TASC service offerings.



Our annual PIP Trip & Convention is the pinnacle of our incentive program. Throughout the year are other high points, including gifts, cash, and memberships.

GIFTS— Earn a fabulous gift when you receive and issue business worth \$6,000 in 2016.

CASH— Monetary rewards accumulate through the year with our Quarterly Cash Bonus Program. Providers earn a 7.5% bonus each quarter in which they reach \$7,500 in sales. The production is cumulative, so by the fourth quarter, Providers can earn 7.5% on \$30,000-plus in production.

MEMBERSHIP— Join other top Providers who are recognized through our elite membership clubs.

Blue Circle — Membership is awarded to Distributors who have achieved an exceptional renewal book of business. Members are entitled to special recognition, services, and privileged benefits updates. Watch for upcoming enhancements to this exclusive program.

President's Advisory Council — Comprised of a small group of our most productive and successful Distributors, the President's Advisory Council gives feedback directly to senior management. Besides sharing opinions and insight, members lend their industry expertise to help TASC craft and fine-tune current and future initiatives.

be rewarded INCENTIVE PROGRAM



be pampered WHERE WILL YOU STAY?

Located in the heart of Banff National Park, the world famous Fairmont Banff Springs hotel stands as a landmark in the picturesque alpine town of Banff, Alberta. Canada's "Castle in the Rockies" has been providing legendary hospitality to guests for more than 125 years.

The Fairmont Banff Springs is a luxury mountain resort that offers unparalleled skiing, the award winning European-style Willow Stream Spa, and authentic local dining.

Enjoy a short stroll from the hotel and explore the charming town of Banff. Discover local galleries and museums, upscale shopping and restaurants, and popular local attractions.



be there HOW TO EARN THE TRIP

Start the climb early...and soon you'll be on top of the world at Banff National Park in Alberta, Canada.

WHO QUALIFIES?

- **Top 20 producing Individual Group Providers** (minimum \$35,000 in 2016 group business)
- **Top 30 producing Agency Group Providers** (minimum \$50,000 in 2016 group business)
- **Top 7 producing Microbusiness Providers** (minimum \$26,500 in 2016 microbusiness)

All program incentives based on production value. (Declared Value of Annualized Fees x Production Value Multiplier = Production Value)

Production Value Multipliers for the 2016 Program:
 AgriPlanNOW & BizPlanNOW: 3.0 x Declared Value
 DoxBox: 2.0 x Declared Value
 GiveBack: 1.5 x Declared Value
 ACA Reporting: 0.5 x Declared Value
 All other service offerings: 1.0 x Declared Value

For more details about our Provider Incentive Program, view the 2016 Rules flyer at www.tascPIP.com.

be entertained WHAT WILL YOU DO?

Travelers to Banff National Park quickly find that the incredible scenery inspires not only amazing sightseeing, but also sight-doing!



WINTER ACTIVITIES
Banff is a giant playground with a backyard full of fresh snow and impressive peaks! Choose from a number of activities that celebrate the awesome snowfall and mountain scenery of this winter wonderland.



SPA OR HOT SPRINGS
Rejuvenate and recharge with full-service luxury spas, therapeutic massage, yoga and pilates, relaxing mineral waters, and more. Or indulge in the soothing hot springs of Banff National Park against a backdrop of spectacular alpine scenery.



ART & HISTORY
Painters, photographers, and musicians are drawn to the Canadian Rocky Mountains by the spirit of the wilderness, people, and wildlife that call Banff National Park home. The rich history is celebrated at an array of art galleries and cultural centers.



RESTAURANTS & EATERIES
Taste and savor some of the very best regional fare—truly Canadian and internationally inspired foods.



SHOPPING
With the assortment of shops and boutiques in both Banff and Lake Louise, you're sure to find something special to take home and remind you of your mountain adventure.



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Ready to climb to new heights?
 When you teamed up with TASC, you opened the door to exponentially larger returns. Our experienced professionals act as an extension of your business, expertly delivering the benefits and services your Clients need. With our comprehensive menu of offerings, you're able to expand your reach and improve your value proposition in the marketplace. As your strategic partner, we are dedicated to your financial success and prosperity, and have proven strategies in place to help you build new business, retain current Clients, and increase revenue. We are focused on you! Let's work together to build your business and achieve even more success.

Sincerely,
 Andy Barrel

